

AN INTERNATIONAL EXHIBITION OF MARITIME TECHNOLOGIES, EQUIPMENT & SUPPORTING INDUSTRIES



**Singapore Companies Are Entitled
Up To 50% Subsidies!***

**11-13
DECEMBER
2019**

**National Exhibition Construction Centre (NECC)
Hanoi, Vietnam**
*01 Do Duc Duc Street, Me Tri Ward, Tu Liem District,
Ha Noi*

OUR FEATURES

- **Networking Night**

For more information, contact us:

- 🌐 www.marinevietnam.com
- ☎ (+84) 28 6287-8196 📠 (+84) 28 6287-8160
- ✉ viet@asiafireworks.com

Organized By:



Fireworks Trade Media Co.,Ltd
Part Of The Fireworks Trade Media Group

Singapore Pavilion
Supported By:



Singapore Industrial
Automation Association

Co-Located with:

VIETNAM INTERNATIONAL
MARITIME CONFERENCE
(VIMAR) 2019

ABOUT THE EVENT

MARINE VIETNAM 2019 and SHIPBUILD VIETNAM 2019 is the only specialized Shipbuilding and Maritime event in Vietnam that brings together an international congregation of shipbuilding companies, maritime companies and also its supporting industries gathered in Hanoi, to showcase the latest developments in the shipbuilding and maritime industry.

The event is organized by Fireworks Exhibitions and Conferences which have organized successful international Marine events such as: Philippines Marine and Offshore Expo (Philmarine) Malaysia International Marine Expo (MIMEX) Myanmar Maritime Expo (MYANMARINE) Thailand Marine & Offshore Expo (TIMOX) Indonesia Marine & Offshore Expo (IMOX)



FACTS OF VIETNAM'S SHIPBUILDING & MARITIME INDUSTRY

Highlights Of Marine Vietnam 2019 & Shipbuild Vietnam 2019:

- ◆ Networking Nite
- ◆ Shipyard Facility Visit
- ◆ Maritime Conference
- ◆ Shipbuilding and Maritime Technology Seminars

With its long coastline, strategic location and skilled low-cost labour force, Vietnam is an interesting location for maritime companies producing for third world markets and holds big opportunities for equipment suppliers. Several major international companies are already active in Vietnam's main centres for shipbuilding: Hai Phong, Da Nang and Ho Chi Minh City. Vietnam also has an extensive port infrastructure with over 120 ports, of which 37 ports can accommodate ocean cargo vessels. With an average annual export growth of 12% the port infrastructure is in continuous development to facilitate this trend.

Shipbuilding

With a coastline of 3260 km (excluding islands) on the Gulf of Tonkin, the South Chinese Sea and the Gulf of Thailand, the natural resources in Vietnam provide a good basis for marine activity. Vietnam is one of the world's largest shipbuilding country and the industry is one of the main priority sectors of the government of Vietnam.

According to the Law on Investment Article 16.1c, ship-building is one of the sectors that can be eligible for so called 'investment incentives'. From that article can be derived that ship-building is one of the priority sectors for the Vietnamese government. The country has 20 major domestic shipyards owned by the Ministries of Transport, Defence and Agriculture. Furthermore there are 8 foreign shipyards active in Vietnam that have established joint-venture operations with a Vietnamese shipyard. Among the foreign shipyards is Damen, which has established a joint-venture with SBIC's Song Cam shipyard. Despite the grave impact of the economic downturn on the shipbuilding industry in Vietnam, it remains a promising sector, in particular with regard to shipbuilding technology and equipment.

Currently there is a presence of 9 major shipbuilding factories, divided into three major clusters. In the south there are two factories with the capabilities to make ships sized 25 – 50,000 DWT. In the central part of Vietnam there are four factories, able to build ships sized 50 – 30,000 DWT. In the north there are three major shipyards, among which Dutch-owned company Damen Song Cam, able to build ships sized 30 – 70,000 DWT. Those shipyards have repaired a total of 152 Vietnamese ships in 2015, and are projected to raise that number to 173 ships per year.

The overall sector is promising, in particular with regard to shipbuilding technology and equipment. Imported equipment mainly includes marine diesel engines, electronic-hydraulic steering gear, cranes up to 120 ton, air compressors, crankshaft grinders, plasma cutting machines, welding machines and other on-board equipment. Technology transfer in the sector is also a common co-operation with foreign partners that local shipyards prefer.



The ORGANIZER



Fireworks Trade Media Co.,Ltd

Fireworks Trade Media Co. Ltd is part of the Fireworks Trade Media Group, one of Asia's largest independently owned trade media company. Established in 2008, it is currently made up of 4 different business divisions:

- Fireworks Exhibitions and Conferences (Trade Exhibitions)
- Fireworks Business Information (Trade Publications)
- QUIK Fairs (Industrial Roadshows & Niche Events)
- JUZ Talk (Trade Conferences & Forums)

Since 2008, we have grown leaps and bounds with our own international offices spanning in 13 countries namely: Indonesia, Malaysia, Thailand, Singapore, China, Taiwan, Vietnam, Myanmar Australia, Philippines, Colombia, Nigeria and India. Bold expansion moves one may say, but we have since silenced the critics with excellent response from our media and our commitment to give our customers the relationships and big ideas to do different and better business remains unchanged.

Visit our corporate website at: www.asiafireworks.com to find out more.

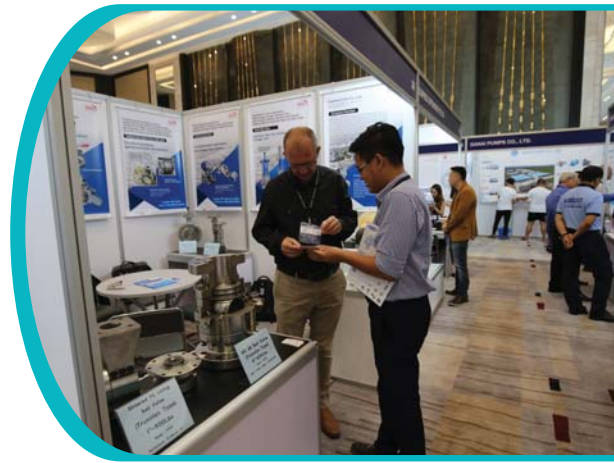
EXHIBITORS PROFILE

Shipbuilding, Work Boats & Marine

- Ship & Boat Building
- Ship & Boat Repair & Conversion
- Marine Equipment
- Engine, Propulsion Systems (Prime & Auxiliary)
- Ship & Boat Operation Equipment
- Ship & Boat Fitting & Equipment
- Marine Technology
- Electronics / Electrical Engineering
- Port, Ports Equipment & Port Technology
- Cargo Handling Systems
- Freight Forwarding Equipment, Accessories & Storage
- Maritime Services
- Maritime Security
- Navigation & Communication Technology
- Agents, Distributor & Insurance Companies
- Classification Societies
- Architects, Designers & Consultancy
- Dredgers & Reclamation
- Bankers & Financiers
- Deck Crane Manufacturers
- Deck Machinery & Vessel Equipment
- Fire, Safety & Survival Equipment
- Fuel & Lubrication Suppliers
- Interior Suppliers
- Rope Manufacturers
- Paints & Coating Manufacturing
- Processing & Packing Equipment Suppliers
- Refrigeration & Freezing Equipment

Offshore

- Ship Repair & Conversion
- FSO / FPSO Vessel & Equipment
- Offshore LPG / LNG
- Support & Supply Vessels
- Semi Submersibles
- Drilling Vessel
- Heavy Lift Vessel
- Subsea Design & Technology Providers
- Ship, Boats, Vessel Equipment & Services
- Instruments & Control
- Drilling & Well Control
- Tubular & Piping
- Design & Construction
- Monitoring & Instrumentation
- Data Acquisition, Storage and Transmission
- Contracting Services
- Flow Control
- Umbilical & Hose
- Pump Equipment and Services
- Deck & Hydraulic Equipment
- Cabling
- Transport & Storage
- Process Equipment & Services





VENUE

National Exhibition Construction Centre (NECC) Hanoi, Vietnam

01 Do Duc Duc Street, Me Tri Ward,
Tu Liem District, Ha Noi.

MARINE VIETNAM 2019 and SHIPBUILD VIETNAM 2019 will be held at National Exhibition Construction Centre (NECC) Hanoi. One of Vietnam's most impressive and popular purpose-built convention and exhibition center. The centre boasts the latest in exhibition and conferences facilities and also ample parking space for visitors and exhibitors.

Cost of Participation



HAVE IT RAW! Raw Space Only (Min 18sqm)

370 USD PER SQM

"Ideal For Companies With Large Exhibits Or Simply For Those With More Flair..."

SHELL ME UP! Standard Shell Scheme (9sqm)

390 USD PER SQM

"Leave The Work To Us And Walk Onto A Furnished Stand With Chairs & Tables."

SHELL SCHEME PACKAGE INCLUDES:

1x230V - Power Point - Needle Punch Carpet Flooring - White Laminated Plywood Panel
- 2 x Fluorescent Tube - 2 x Upright Chair - 1 x Information Counter - Fascia Board With Company Name

Space Booking Form

We are keen to exhibit with an area of approximately :

Raw Space Only

Area _____ sqm only (min 18 sqm)

Shell Scheme

Area _____ sqm only (min 9 sqm)

NAME _____

DESIGNATION/ TITLE _____

COMPANY _____

COUNTRY _____

CITY _____

ADDRESS _____

TEL _____

FAX _____

MOBILE _____

EMAIL _____

For provisional bookings please email this form to: viet@asiafireworks.com



Vietnam (Organizer)
Fireworks Trade Media Co.,Ltd
Tel: (+84) 28 6287-8196
Fax: (+84) 28 6287-8160
Email: viet@asiafireworks.com

China
Fireworks China
Tel : +86-27-52345510 /52345512
Fax : +86-27-87186718
Email: china@asiafireworks.com

Myanmar
Fireworks Myanmar
Tel: (+95) 1 377381
Fax: (+95) 1 370834
Email: myanmar@asiafireworks.com

Singapore (Head Office)
Fireworks Trade Media Pte Ltd
Tel: (+65) 6280 5871 / (+65) 6280 5875
Hotline: (+65) 8510 5268
Email: sg@asiafireworks.com

Malaysia
NRG Exhibitions (M) SDN BHD
Tel: (+603)2785 6928
Email:info@nrg-expo.com

Australia
Fireworks Australia
Tel: (+61) 432 062487
Email: aust@asiafireworks.com

Indonesia
PT FireWorks Indonesia
Tel: (+62-21) 2605 1028 / 1029
Email: info@asiafireworks.com

India
Fireworks India
Tel: (091) 22 66737747 / 48 / 49
Email: india@asiafireworks.com

Colombia
Fireworks Media Colombia S.A.S
Tel: (+57) 1 704 7067
Email: colombia@fireworkssa.com

Thailand
Fireworks Media (Thailand) Co., Ltd.
Tel: (+66) 2 513 1418
Fax: (+66) 2 513 1419
Email: thai@asiafireworks.com

Philippines
Fireworks Philippines
Tel: (+632) 9020900 ext. 115 / (+63) 9277040888
Fax: (+632) 6253513
Email: phil@asiafireworks.com

OUR INTERNATIONAL OFFICES